



TRAILBLAZING FOR TOMORROW CAMPAIGN NEWS

Number 6, January 26, 2004

LaSalle Council, BSA/ 574.289.0337

Welcome New Volunteers . . .

We are so happy to have the following new volunteers join us to make the Trailblazing for Tomorrow Campaign a success! Thank you!

East Division: Dan Oakley & Craig Fulmer, Chairs

Chuck Lamb, President & CEO, Middlebury Hardwood Products, Inc,

Joe Smucker, President, Santa Fe Automotive Products

Nat Jordan and David Swihart, both with Yoder, Ainlay, Ulmer & Buckingham

Campaign Total:
\$739,779

Goal:
\$3,975,000

IMPORTANT INFORMATION FOR ALL VOLUNTEERS!

We will announce this campaign publicly the third week of April. All major gift prospects should be solicited by **March 1** so that we can finalize and announce these gifts at the kick-off. Almost every community in our council has organizations that are beginning or planning to start campaigns shortly. It is imperative we complete our major gift asks as soon as possible.

Please do not make your campaign calls alone unless you are very confident you can secure a major gift. Set your appointment with your prospect and then call your team captain, division chair, Pat Bridges, our Scout Executive (574.289.0337) or our consultants, Michele or Larry Steed, (517.349.8446) to accompany you. **Remember, we have many naming opportunities and ways we can recognize gifts that are not listed on the pledge form and we can develop a tailored giving program for your upper-level prospects.**

THANK YOU TO OUR NEW CONTRIBUTORS! (as of 1-23-04)

Horizon Bank
Elkhart Co. Community Foundation
Anonymous
Timothy Armstrong
David Niswonger
Donna and Robert Thormahlen
Ed and Sharon DeMont
C. Ross Jennings
Bill and Karla Rieth
Brad Walker
David Douglas
Mrs. Charles N. Wolf

Please notify the campaign office if there are any omissions or errors.

